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Building a Successful Career in the Microsoft Space

Webinar
by 365 Talent Portal



Agenda

- **The Microsoft Ecosystem Opportunity**
- **Finding Out If It's Right For You**
- **Role examples**
- **Career Expansion Prospects**
- **Getting Trained and Hired**



About Your Host



Sandra Koutzenko

- 8+ years in the Microsoft ecosystem
- Learning and career development specialist
- Leader of the 365 Talent Portal Microsoft Learning Partner Practice
- Creator of multiple career development guides and resources

About 365 Talent Portal

- Microsoft Learning Partner
- Microsoft Hiring Platform
- Microsoft Partner Practice Building Service
- Microsoft Ecosystem Experts



What Brings You Here?



- What brings you to this webinar?
- Where are you in your career change project?

Why Consider a Microsoft Career?



- **Growing market**
- **Growing stack**
- **High demand for talent**
- **Many technologies**
- **Varied opportunities and roles**
- **Varied employer types**
- **Thriving community**

Ideal Backgrounds



- **Accountants**
- **Business Analysts**
- **Systems Engineers / Admins**
- **Consultants from other Cloud / ERP / CRM**
- **Industry knowledge**

What You Would Be Doing



- Overview of an implementation project
- Who you will be working with
- Work environment, work pace
- Skills you will use

Types of Opportunities

Technologies	Roles	Employers	Employment Types	Career Growth
Azure Modern Workplace Security Dynamics 365 Power Platform	Engineer Administrator Functional Consultant Developer Sales/Presales Trainer Solution Architect Program Lead Practice Lead	Microsoft Partners End-Users ISVs Microsoft From Start-up to large international conglomerates	Permanent Self-Employed	Horizontal Vertical

Assessing Yourself



- **What is missing from your career right now?**
- **What would becoming a Microsoft consultant bring to you?**
- **What can you leverage from your existing background in order to transition?**

Finance Functional Consultant



What is Dynamics 365 Finance?

Microsoft Dynamics 365 Finance is an application which empowers businesses to enhance their financial health through analytics and data, business process automation and financial risk reduction.

What does a Functional Consultant do?

As a Functional Consultant, you will analyse your clients' financial tools and processes against their goals and challenges. You will then plan a solution that leverages Dynamics 365 Finance to optimize and maximise their processes.

Salary range
£65-140k

[View Training Path](#)

Power Platform Functional Consultant



Salary range
£65-140k

What is Power Platform?

Microsoft Power Platform is a group of solutions which empower organizations to automate business processes, develop their own rich app experiences, and connect with customers better and faster.

Power Platform is comprised of four key products: Power Apps, Power Automate, Power BI, and Power Virtual Agents.

What does a Functional Consultant do?

As a Functional Consultant, you will analyse your clients' business processes against their goals and challenges. You will then plan a solution that leverages Microsoft Power Platform to optimize and maximise their processes.

[View Training Path](#)

Career Development Prospects

- Horizontal – more products
- Vertical – solution architect, practice lead
- Training
- Business ownership



Your Career Growth Goals



- What direction do you want to develop?
- What skills do you want to build?

Finding Your Path



- Pick your Microsoft Technology of choice
 - [Azure](#)
 - [Modern Work](#)
 - [Security](#)
 - [Dynamics 365](#)
 - [Power Platform](#)
- Within this technology, choose your role
 - [Microsoft Learn Career Connected](#)

NEED HELP?

BOOK A SKILLING CONSULTATION WITH US

<https://365talentportal.com/microsoft-training-consultation/>

How to Get Trained



What You Need to Target:

- Official Microsoft Content
- Certification courses
- Solution that is adapted to career changers:
 - Allows you to stay in your role
 - Is affordable
 - Prepares you for the Microsoft job market
 - Makes you attractive to employers

Traditional Options:

- **Microsoft Learn – Free resources BUT complex to navigate**
- **Instructor-led training – expensive and requires taking time off**

Our Career Changer Academy



Program Approach & Benefits

Self-Paced



From experience, we know it can be a challenge to invest a lot of time in training when you are also working.

With this program, train when it works for you – with only 1 to 2 weekly hours of live sessions and the rest being self-paced.

Active Support



Self-paced doesn't mean alone! The Microsoft space can seem complex and intimidating at first.

We offer Q&As, coaching and mentoring throughout the program to ensure you meet your career transition goals.

Certification Guarantee



We understand that changing directions mid-career can be scary. To give you peace of mind, we offer a certification guarantee.

Provided you follow the program, attend all sessions and take all training, we work with you until you get certified.

Job Search Optimisation



We are hiring professionals as well as a learning partner. This means we know a lot about what it takes to find a job with a Microsoft tech employer!

This program gathers all our knowledge and teaches you how to optimise your job search for Microsoft roles.



- Guided Self-paced
- Hands-on labs
- Active support
- Certification guarantee
- Job search optimisation

£1k to £1.5k only

March Start

10-15 hours per week

<https://365talentportal.com/microsoft-training-for-career-changing-professionals/>

How We Support You



- **We provide career advice to refine your project and establish clear career goals**
- **We share our years of Microsoft ecosystem expertise so you can get the best training**
- **We open doors for you**
- **We bring in the best trainers to ensure your success with your certifications**
- **We bring you our 10 years of Microsoft hiring ecosystem experience to support your job search success**

Results



- **Does the Microsoft Opportunity match your career aspirations?**
- **How close are you to making a decision?**
- **What are you missing and how can we support you to make the right career choice?**

Apply Now; Get a Discount



Our team will call you and assess your application

Apply by end of week and get 10% off your chosen path

[Apply to Power Platform Functional Consultant](#)

[Apply to Finance Functional Consultant](#)

Looking for a path that's not on our site yet?

Email us at training@365talentportal.com

Contact 365 Talent Portal

Contact us for your Microsoft
Partner Practice or Training
needs

Or view our training course offering at
[https://365talentportal.com/microsoft-
training-for-career-changing-professionals/](https://365talentportal.com/microsoft-training-for-career-changing-professionals/)

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