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# Becoming a Dynamics 365 Finance

## Functional Consultant

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Webinar  
by 365 Talent Portal



# Agenda

- **What is Microsoft Dynamics 365 Finance**
- **What makes the Functional Consultant role interesting**
- **What Are the Career Expansion Prospects**
- **How to Gain Certainty Around Your Career Plan**
- **How to Get Trained, Certified and Hired**





# About Your Host

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## **Sandra Koutzenko**

- 8+ years in the Microsoft ecosystem
- Learning and career development expert
- Leader of the 365 Talent Portal Microsoft Learning Partner Practice
- Creator of multiple career development guides and resources

# About 365 Talent Portal

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- Microsoft Learning Partner
- Microsoft Hiring Platform
- Microsoft Partner Practice Building Service
- Microsoft Ecosystem Experts

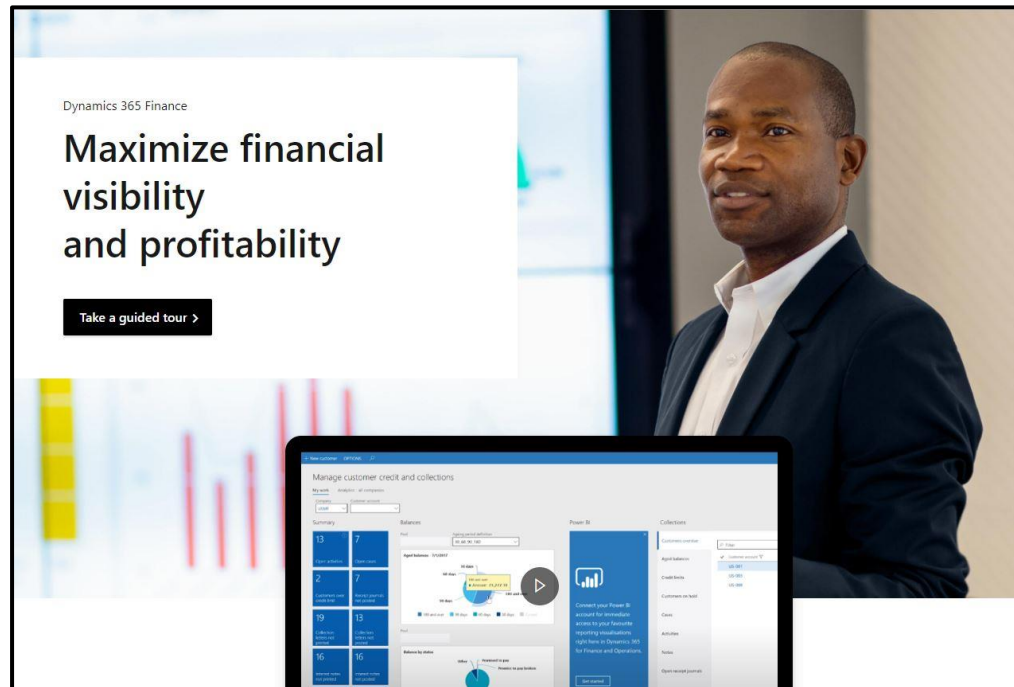


# What Brings You Here?



- What brings you to this webinar?
- What is missing from your current career?

# What is Dynamics 365 Finance?



- **Cloud-Based Financial Management application** designed for **large companies**
- A module of **Dynamics 365 Finance & Operations**
- Supports businesses to **optimise their financial processes**

# Is it the right product for you?

## Assessing Yourself

How do you feel about **empowering companies to improve their financial processes** and results?

## ACTION

Go further by digging deeper into Dynamics 365 Finance on the [Dynamics 365 Finance Official Page](#).



# Working with Dynamics 365 Finance



- Large projects, typically with large companies
- Months-long projects with large budgets



# Would you enjoy Dynamics 365 Finance?

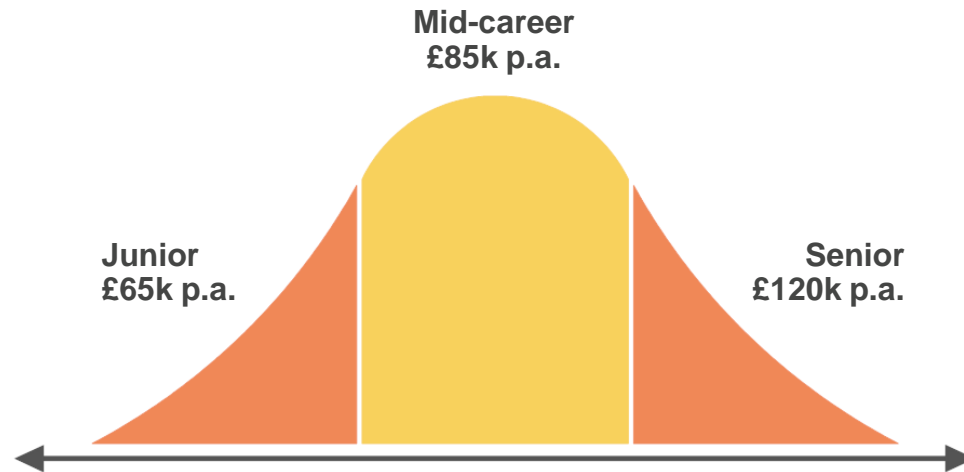
## Assessing Yourself

What motivates you to **engage with multi-site or multi-national businesses** for long-term digital transformation projects?

## ACTION

Explore Featured Resources on the [Dynamics 365 Finance Community Page](#).

# The Functional Consultant Role



- Gather client requirements by running workshops.
- Design Dynamics 365 Finance solutions to optimize and maximise client processes.
- Perform some of the non-technical part of the solution set-up.
- Support user adoption by promoting the solution to stakeholders.

# Is This Role For You?

## Assessing Yourself

How do you feel about a multi-layered role combining client-facing workshops, business analysis, solution design and user adoption strategies?

What would be possible for you when earning a functional consultant salary?

## ACTION

Learn more about the Functional Consultant via the [Functional Consultant Role Page](#) on Microsoft Learn Career Connected.



# Career Development Opportunities



- Expand into additional Microsoft Dynamics products
- Evolve into more senior roles
- Become a Microsoft Certified Trainer
- Build your own Dynamics 365 practice

# Is This Career For You?

## Assessing Yourself

What attracted your interest in the career growth options listed?

## ACTION

Explore the [Solution Architect Role Page](#) on Microsoft Learn Career Connected.

Discover other Dynamics 365 modules on the [Dynamics 365 Official Page](#).

# Getting Ready for Success



- What is stopping you from moving forwards?
- What do you need in order to confidently get started?
- First small step: getting trained.



# Dynamics 365 Finance Training

**Dynamics 365 Finance & Operations  
Fundamentals**



**Dynamics 365 Finance & Operations  
Core**



**Dynamics 365 Finance**

## Traditional Options:

- Microsoft Learn – Free resources BUT complex to navigate
- Instructor-led training – expensive and requires taking time off

# Our Dynamics 365 Finance Academy

## Self-Paced



From experience, we know it can be a challenge to invest a lot of time in training when you are also working.

With this program, train when it works for you – with only 1 to 2 weekly hours of live sessions and the rest being self-paced.

## Active Support



Self-paced doesn't mean alone! The Microsoft space can seem complex and intimidating at first.

We offer Q&As, coaching and mentoring throughout the program to ensure you meet your career transition goals.

## Certification Guarantee



We understand that changing directions mid-career can be scary. To give you peace of mind, we offer a certification guarantee.

Provided you follow the program, attend all sessions and take all training, we work with you until you get certified.

## Job Search Optimisation



We are hiring professionals as well as a learning partner. This means we know a lot about what it takes to find a job with a Microsoft tech employer!

This program gathers all our knowledge and teaches you how to optimise your job search for Microsoft roles.

➤ **Cost - £1,450 (+VAT) / \$1,810**

➤ **3 Microsoft certifications**

➤ **Lab environments**

➤ **13 weeks to job readiness**

➤ **10 to 15 hours per week**

➤ **Next Cohort Starts: 26 April 2023**

**[Discover the Dynamics 365 Finance Functional Consultant Academy](#)**

# Academy outcomes



## Trusting in Your Professional Future

With a strong Dynamics 365 Finance career plan for the short-term and longer term, prioritizing your safety.

## Confident in Your Skills

Full official Dynamics 365 Finance Functional Consultant certifications.

## Empowered for Your Job Search

Strategy, CV, LinkedIn profile and interview methods optimized for the Microsoft sector.

## Prepared for Success

Fully familiar with the tools, platforms, communities and resources used by successful Finance Consultants.



# Apply Now; Get a Discount



**Our team will call you and assess your application**

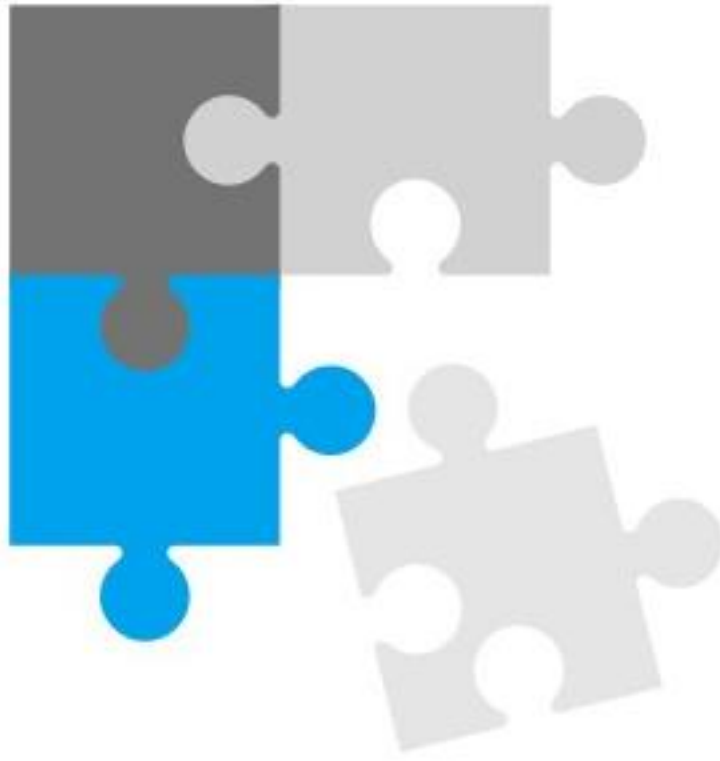
**Apply by end of week and get 10% off your chosen path**

**[Apply to Finance Functional Consultant](#)**

**Still need more information? [Book a Free Microsoft Career Strategy Consultation](#)**

# Get Connected

## Join our LinkedIn Group



### Microsoft Career Success for Career Changers

- Microsoft career paths
- Career plan tips
- Training & Certification info
- Microsoft job search methods
- Career development, tools and communities

# Contact 365 Talent Portal

Contact us for your Microsoft  
Partner Practice or Training  
needs

**Or view our training course offering at**  
[https://365talentportal.com/microsoft-  
training-for-career-changing-professionals/](https://365talentportal.com/microsoft-training-for-career-changing-professionals/)

## **365 Talent Portal**

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